

The Wind Energy Operations & Maintenance Report 2017

Data and independent analysis to help you choose the most cost-effective O&M strategy to maximize ROI on your onshore wind power assets

Boost wind power production | Reduce O&M costs | Minimize turbine downtime





Operations and maintenance is key to maximizing profitability of your wind energy assets

Once a wind farm is operational, adopting an effective operations and maintenance strategy is the main path for operators to maximize ROI on wind energy. The Wind O&M Report 2017 provides access to the latest updates on the O&M wind market enabling you to:

- Explore Repowering and Retrofitting as well as End-of-Warranty options.
- Deep dive into comprehensive analysis on key component reliability and asset optimization.
- Understand the latest condition monitoring capabilities and their impact on asset O&M strategies.

The **WEU Wind Energy O&M Report 2017** provides data and analysis to help you formulate the most cost-effective O&M strategy for your wind power assets.

Some of the leading companies who have previously secured our O&M reports



































This report will enable you to...

- Maximize energy yield
- Identify the failure types that have the biggest impact on your bottom line
- Quantify the costs and benefits of adopting predictive O&M compared to scheduled and reactive approaches
- Identify components most at risk of failure and estimate repair times
- Benchmark against global leaders in Operations and Maintenance
- Find out whether it is more cost-effective to leave O&M to a turbine manufacturer, outsource it to an independent service provider or bring it in-house
- Identify the O&M strategy most suitable to each market
- Weigh up the costs and benefits of CMS
- Evaluate the costs and benefits of re-powering vs retrofitting

Questions addressed...

- What are the failure rates of key components on different turbine types and capacities?
- When is it more cost effective to carry out O&M in-house rather than working with OEMs or ISPs?
- How are other companies reducing their O&M costs whilst delivering better wind farm performance?
- Under which circumstances is it cost-effective to invest in condition monitoring systems, rather than carry out scheduled O&M?
- What is the O&M market size?
- What is the re-power market size?
- What is the retrofit market size?
- What are the end of warranty options for operators, when should they consider repowering or retrofitting?



Who needs this report?

Owners and operators of wind power assets will benefit from unique failure rate data on the performance of different turbine types.

The following functions will benefit

- **Asset managers:** get a deeper understanding of the costs and performance implications of each O&M approach so you can maximize return on investment on your wind power assets.
- **O&M directors:** optimise your wind farm performance and benchmark against your peers, by drawing on exclusive quantitative analysis.
- Business Development Managers O&M: measure the O&M, repower and retrofit market size, evaluate opportunities in key markets globally and compare your technologies performance with your peers.

Five reasons to buy

- 1. Make your investment in O&M count, scheduled and predictive O&M have their own cost and performance implications, use this report to choose the most cost-effective approach for your assets
- 2. Save time and money, we have already provided the data and analysis you need to optimise your wind O&M strategy
- 3. Predict, plan and prevent: Avoid unplanned downtime that could wipe-out your ROI on wind power assets by identifying failure rates and repair times for key components for different turbine technologies and capacities
- 4. Stay ahead of your competitors by applying O&M learning's which leading wind energy companies have shared in this report
- **5. Plan your investment strategy:** Evaluate the benefits of re-powering, retrofitting & CMS.

Access exclusive failure rate and repair time analysis for key components including:

- Yaw System
- Turbine Transmission System
- Structure and Machinery **Enclosure System**
- Control and Protection System
- External Lighting Protection SystemRotor System
- Central Hydraulics System
- Blade Adjustment System
- Generator System
- Drive Train System
- Turbine

Covering several turbine types and capacities:

- Direct Drive

- Variable Resistance
- Danish Concept
- Under 1MW
- Over 1MW



Contents

List	of Figures	7
List	of Tables	
Exe	cutive Summa	ry12
Met	hodology	16
1.	O&M MARKE	T OVERVIEW, SIZING AND STATUS
1.1.	Wind Energy	Market Outlook19
	1.1.1. Global I	nstalled Capacity
	1.1.1.1.	Global Wind Barometer21
	1.1.1.2.	Asia-Pacific23
		China
		India
	1.1.1.3.	Regional Markets – North America
		The US
		Canada
		Mexico
	1.1.1.4.	Regional Markets – Europe29
		Germany30
		France
		The UK
		Turkey
		Italy
	1.1.1.5.	Regional Markets – Latin America
		Brazil
		Argentina
		Chile
	1.1.2. Worldw	ide Future Prospects
1.2.	Major Market	Players
	1.2.1. Operato	ors
	1.2.2. Turbine	Manufacturers37
1.3.	Turbine Size	
1.4.	O&M Market.	40
		arm O&M Market Size40
	1.4.2. Warrant	ty Status41
	1.4.3. O&M Ma	arket Trends
2.	RETROFIT AN	ID REPOWERING MARKET44
2.1.	Retrofitting..	47
	2.1.1. Blades.	48
	2.1.1.1.	Power Curve Upgrade50
	2.1.1.2.	Blade Protection
	2.1.1.3.	Noise Mitigation53
	2.1.2. Control	System Updates53
	2.1.2.1.	Advanced Controls54



	2.1.2.2. SCADA	. 55
	2.1.2.3. LiDAR	. 55
	2.1.3. Power Electronics & Electrical Systems.	. 56
	2.1.3.1. Grid Connection Upgrades	. 57
	2.1.4. Life Extension	. 58
2.2.	Repowering	. 62
	2.2.1. Global Repowering Market	. 63
	2.2.2. European Repowering Market	. 66
	2.2.2.1. Germany	. 66
	2.2.2.2. Denmark	. 68
	2.2.2.3. Spain	. 69
	2.2.2.4. United Kingdom	. 69
	2.2.2.5. Netherlands.	. 71
	2.2.3. US Repowering Market	
	2.2.3.1. California	
3.	FAILURE FREQUENCIES AND DOWNTIMES	
3.1.	Definitions and methodology	. 74
	3.1.1. Turbine Technology	
	3.1.1.1. Type A – Danish Concept	
	3.1.1.2. Type B – Variable Resistance	. 77
	3.1.1.3. Type C – Doubly Fed Induction Motor (DFIM)	
	3.1.1.4. Type D-EE/PM – Direct Drive	
	3.1.2. Turbine Size	
	3.1.3. Turbine Age	
3.2.	Results	
	3.2.1. All Turbine Groups	
	3.2.2. Type A – Danish Concept	
	3.2.3. Type B – Variable Resistance	
	3.2.4. Type C – DFIM	
	3.2.5. Type D – Direct Drive	
3.3.	The Variance	
4.	CONDITION MONITORING SYSTEM	
4.1.	CMS Market	
	4.1.1. OEM Options	
	4.1.2. Retrofit Options	
4.2.	CMS Market Options	
	4.2.1. Vibration Measurement	
	4.2.2. Oil Pressure, Temperature & Particle Count	
4.3.	CMS Potential - Big Data	
5.	ASSET OPTIMISATION	
5.1.	Operation Strategies	
	5.1.1. OEMs and EOW full-service contracts	
	5.1.2. Independent service providers (third parties)	
	5.1.3. In-house O&M	
	5.1.4. Tapered (Hybrid)	104



5.2.	Mainte	enance S	Strategies	.106
	5.2.1. F	Reactive	Maintenance (Corrective)	.107
	5.2.2. F	reventi	ive (Time-Based) Maintenance	.108
	5.2.3. F	redictiv	ve Maintenance	.109
	5	5.2.3.1.	Performance monitoring (non-intrusive condition monitoring)	.109
	5	5.2.3.2.	Condition-based maintenance	.110
	5	5.2.3.3.	Reliability-based maintenance (risk-based)	.111
	5.2.4. I	mprove	ement Maintenance	.111
5.3.	Mainte	enance S	Scorecard Methodology	.111
	5.3.1. F	ailure S	cenarios	.112
	5.3.2. N	Model P	arameters	.113
	5	5.3.2.1.	Unscheduled Cost Factors	.113
	5	5.3.2.2.	Supply Chain factors	.114
	5	5.3.2.3.	CMS Factors	.115
	5	5.3.2.4.	Additional Factors	.117
5.4.	Mainte	enance S	Strategy Scorecard	.118
			ct of Turbine Capacity and Farm Size	
	5	5.4.1.1.	Reference Failure Scenario.	.119
			High Gearbox Failure Scenario.	
			High Blade Failure Scenario	
	5	5.4.1.4.	High Generator Failure Scenario	.120
			ct of Capacity Factor (CF) and Cost of Electricity (CoE)	
			Reference Failure Scenario	
			High Gearbox Failure Scenario.	
			High Blade Failure Scenario	
			High Generator Failure Scenario	
			ct of Farm Age	
			Reference Failure Scenario	
			High Gearbox Failure Scenario	
			High Blade Failure Scenario	
			High Generator Failure Scenario	
			nd Future Work	
			MARKS	
			URE RATE AND MTTR CALCULATION METHODOLOGY	
			DRECARD OUTPUT	
APP			EFFECT OF TURBINE AND FARM SIZE	
			Location, No Spare in Stock	
			te Location, Spares in Stock	
APP				
			ct of CF and CoE	
			ct of Farm Age	
BIBL	IOGRA	PHY .		.149



List of Figures

Figure 1:	Global evolution towards market based mechanisms.	18
Figure 2:	Worldwide wind energy capacity	19
Figure 3:	Steady decrease of levelised cost of wind energy	19
Figure 4:	Increasing corporate purchase trend.	20
Figure 5:	Global annual cumulative wind installed capacity	21
Figure 6:	Global wind capacity distribution	21
Figure 7:	Worldwide cumulative installed capacity breakdown	22
Figure 8:	Top 10 new installed capacity in 2016	22
Figure 9:	Chinese wind sector installed capacity and generated electricity	23
Figure 10:	Evolution of the Indian Wind Capacity (2010-2016)	24
Figure 11:	US Installed Wind Power Capacity, All States	26
Figure 12:	US Installed Wind Power Capacity, Top States	26
Figure 13:	Age Structure of Turbine Fleet in the US by 1Q 2017	27
Figure 14:	Canada`s installed capacity, end of 2016.	28
Figure 15:	USD-MXN exchange rate trend	29
Figure 16:	Cumulative Installed Power in the European Union by Source	30
Figure 17:	German Onshore Wind Capacity including Repowering and Dismantling	31
Figure 18:	Onshore Wind Pipeline by January 2017 (Turbines larger than 0.5MW).	31
Figure 19:	Geographic Placement of the Grid Expansion Area	32
Figure 20:	German wholesale prices in 2016	32
Figure 21:	IEA New Policies Scenario -2020 and 2030 capacity forecasts by region	36
Figure 22:	Top 15 operators around the world by MW installed capacity	37
Figure 23:	Global Newly Installed Capacity by Turbine Manufacturer - 2016	38
Figure 24:	Market share of Top 10 turbine manufacturers.	38
Figure 25:	Evolution of wind turbine capacity and size in Germany	39
Figure 26:	Evolution of average nameplate capacity, rotor diameter, and hub height in the US	39
Figure 27:	Wind Turbine Characteristics in 2030 for Onshore Wind Projects	40
Figure 28:	Onshore wind O&M market size forecast.	40
Figure 29:	Global growth of out-of-warranty O&M market	41
Figure 30:	China's estimated cumulative off-warranty onshore wind capacity	41
Figure 31:	WEU 2015 Survey - the typical length of the O%M service contracts	42
Figure 32:	MAKE 2016 Survey – Average length of service packages offered by major western OEMs	42
Figure 33:	Past, present and future O&M strategy for large European utilities	43
Figure 34:	Estimated share of the direct drive and geared turbines.	43
Figure 35:	Age of Global Wind Capacity Installed Worldwide	45
Figure 36:	Older Generation of Wind Turbines	45
Figure 37:	Newer Generation of Wind Turbines	45
Figure 38:	Performance Landscape of Modern Onshore Wind Turbines.	46
Figure 39:	Global Production Potential of a 3-5% AEP Increase on Aging Turbines, at 22.9% Capacity Factor \dots	47
Figure 40:	EU-27/28 Production Potential of 3-5% AEP Increase on Aging Turbines, at 28% Capacity Factor	47
Figure 41:	U.S. Production Potential of 3-5% AFP Increase on Aging Turbines, at 29% Capacity Factor	47



Figure 42:	Moder Wind Turbines vs Rotor Diameter	49
Figure 43:	Vortex Generator AEP Gain	50
Figure 44:	Bladena's Retrofit Blade Technologies	
Figure 45:	Adjusted reference power curve obtained by filtering icing condition data	
Figure 46:	WIPS heating elements	
Figure 47:	Power curve with and without WIPS	
Figure 48:	Relationship between AEP, Rotor Diameter and Sound Power Level	
Figure 49:	Power Curve Analysis	54
Figure 50:	Power curve comparison of 14 turbines of a European wind farm	
Figure 51:	Gamesa's Aging Fleet Solution	
Figure 52:	Siemens' Wind Service Portfolio	60
Figure 53:	Hypothetical wind shear profile for an agricultural land	61
Figure 54:	Reduction of Blade ad hub lifetime fatigue loads with individual blade control	61
Figure 55:	Reduction of extreme loads.	62
Figure 56:	German, US and Danish National Installed Wind Energy Capacity in 2000	62
Figure 57:	Cumulative Global Repowering Market Potential (GW)	63
Figure 58:	Cumulative EU-27/28 Repowering Market Potential (GW)	66
Figure 59:	Germany's aging wind turbine installed capacity landscape	
Figure 60:	Germany's Onshore Wind Turbine Age Structure	67
Figure 61:	Denmark's aging wind turbine installed capacity landscape	68
Figure 62:	Spain's aging wind turbine installed capacity landscape	69
Figure 63:	UK's aging wind turbine installed capacity	
Figure 64:	Renewable Investment expected to fall 95% by 2020.	
Figure 65:	Netherland's aging wind turbine installed capacity landscape	
Figure 66:	US' aging wind turbine installed capacity landscape	
Figure 67:	Cumulative U.S. Repowering Market Potential (GW)	
Figure 68:	Relationship between MTTF, MTTR and MTBF	74
Figure 69:	Evolution of the wind turbine drivetrain market share in different regions	
Figure 70:	Failure Rate for All Turbines	
Figure 71:	MTTR for all turbines	
Figure 72:	Failure Rate of <1MW Danish Concept Turbines	
Figure 73:	MTTR of <1MW Danish Concept Turbines.	
Figure 74:	Failure Rate of <1MW Variable Resistance Turbines	
Figure 75:	Failure Rate of ≥1MW Variable Resistance Turbines	
Figure 76:	MTTR of <1MW Variable Resistance Turbines	
Figure 77:	MTTR of ≥1MW Variable Resistance Turbines	
Figure 78:	Failure Rate of <1MW DFIM Turbines	84
Figure 79:	Failure Rate of ≥1MW DFIM Turbines	84
Figure 80:	MTTR of <1MW DFIM Turbines.	84
Figure 81:	MTTR of ≥1MW DFIM Turbines.	
Figure 82:	Failure Rate of <1MW Direct Drive Turbines	85
Figure 83:	MTTR of<1MW Direct Drive Turbines.	
Figure 84:	Failure Rate variance for turbine groups <1MW.	
Figure 85:	Failure Rate variance for turbine groups ≥1MW	



Figure 86:	MTTR variance for turbine groups <1MW86
Figure 87:	MTTR variance for turbine groups ≥1MW
Figure 88:	O&M Strategy
Figure 89:	Corrective, CBM and Scheduled O&M Strategies
Figure 90:	Siemens' SIPLUS CMS System features 16 IEPE Sensors90
Figure 91:	CMS Data Collection to Interpretation Cycle
Figure 92:	Ring Gear Fault Detection
Figure 93:	Hydraulic Unit and Gearbox HS Bearing Failure Detection
Figure 94:	Consolidating wind market
Figure 95:	Risk feeling depending on the operator type
Figure 96:	Which O&M service strategy do you believe is the best fit in the post-warranty period? 101
Figure 97:	Progressive transition from being an owner to a third party service provider
Figure 98:	Liftra Self-Hoisting Crane changing gearbox on Siemens 2.3MW
Figure 99:	Wind farm performance and its main risks
Figure 100:	Concept of spare part pooling
Figure 101:	Pooling effect for a typical gearbox
Figure 102:	Emerging hybrid relationships
Figure 103:	Currently used maintenance strategies
Figure 104:	Which O&M response approach do you tend to adopt in relation to a fleet of ageing wind turbines? 107 $$
Figure 105:	Decision flow chart for the justification of reactive maintenance
Figure 106:	How would you best describe your approach towards O&M activities
	over the whole lifecycle of your assets?
_	Bearing life scatter
	Condition monitoring symptom and fault analysis and response process
	In general do you tend to deploy condition monitoring systems (CMS) on your assets? 110
_	What kind of CMS do you typically deploy?
_	The strategic equation for reliability based maintenance
_	Considerations for the Maintenance Scenarios
_	Maintenance strategy scorecard workflow
•	P-F curve
_	Probability versus component condition indicator
_	Reference Scenario – The effect of Turbine Capacity and Farm Size on the strategy
•	High Gearbox Failure Scenario – The effect of Turbine Capacity and Farm Size on the strategy 119
•	High Blade Failure Scenario – The effect of Turbine Capacity and Farm Size on the strategy
_	High Generator Failure Scenario – The effect of Turbine Capacity and Farm Size on the strategy 121
_	Reference Failure Scenario - The effect of Capacity Factor and Electricity Tariff on the strategy 121
_	High Gearbox Failure Scenario - The effect of Capacity Factor and Electricity Tariff on the strategy 122
_	High Blade Failure Scenario - The effect of Capacity Factor and Electricity Tariff on the strategy 122
	High Generator Failure Scenario - The effect of Capacity Factor and Electricity Tariff on the strategy 122
	Reference Failure Scenario cost ratings with respect to farm age and income factor
	High Gearbox Failure Scenario cost ratings with respect to farm age and income factor 124
_	High Blade Failure Scenario cost ratings with respect to farm age and income factor
Figure 127:	High Generator Failure Scenario cost ratings with respect to farm age and income factor 126



List of Tables

Table 1:	Worldwide cumulative installed capacity breakdown (Onshore and Offshore)	23
Table 2:	Top Five Capacity Additions during 2016, MW	27
Table 3:	Summary of Winning Wind Projects in 2016 Round One Auctions	28
Table 4:	Summary of Winning Wind Projects in 2016 Round Two Auctions	29
Table 5:	German Wind Tenders 2017-2019	31
Table 6:	PPE Scenarios for Onshore Wind Energy in France	33
Table 7:	Latest deals in the onshore wind ISP market	42
Table 8:	Top Retrofit Product & Services	48
Table 9:	Retrofit Product and Suppliers	48
Table 10	Summary of Ice Protection Supplier	51
Table 11:	Knorr-Bremse PowerTech Power Supply and Grid Compensation	58
Table 12:	Environmental Impact of Wind Turbine Life Extension	59
Table 13:	Gamesa's Retrofit Services	60
Table 14:	Full vs Partial Repowering Options	64
Table 15:	Full vs Partial Repowering Pros & Cons	65
Table 16:	2016 Net and Gross Additions in Germany	68
Table 17:	Component categories and sub-components of wind turbines	75
Table 18:	Characteristics of key turbine technologies	76
Table 19:	Data fills for turbine nameplate capacity and technology	79
Table 20:	Data fills for year of operation and technology	79
Table 21:	Number of Sensors as per GNVHL-SE-0439	93
Table 22:	Main O&M contract models in Europe	99
Table 23:	Advantages and disadvantages of OEM service contracts	100
Table 24:	Advantages and disadvantages of ISP service contracts	101
Table 25:	Advantages and disadvantages of in-house maintenance	103
Table 26:	Advantages and disadvantages of hybrid strategies	105
Table 27:	JUWI's knowledge gain through hybrid maintenance strategies	106
Table 28:	Pros and cons of different maintenance strategies	109
Table 29:	20 Year failure rate inputs for all scenarios	112
Table 30:	Periodic maintenance cost and frequency	113
Table 31:	Component cost assumptions	113
Table 32:	Component downtime per failure assumptions	113
Table 33:	Average labor cost per failure assumptions	114
Table 34:	Major component crane assumptions	114
Table 35:	Average crane cost per failure assumptions	114
Table 36:	Lead time assumptions	115
Table 37:	Transportation time assumptions	115
Table 38:	CMS costs	115
Table 39:	Total failure cost for all gearbox failures for a given population	117
Table 40:	Gearbox CMS parameters for major failure modes*	117
Table 41:	Compound gearbox CMS parameters.	



Table 42:	Major component CMS parameter assumptions	117
Table 43:	Additional failure cost due to secondary damage	118
Table 44:	Cost reduction for CMS	118
Table 45:	Farm parameters	133
Table 46:	Periodic maintenance costs	133
Table 47:	Component risk factors and failure scenario	133
Table 48:	Supply chain factors	133
Table 49:	Condition monitoring system (CMS) factors	133
Table 50:	Major component lifetime O&M costs	134
Table 51:	Scorecard output based on the lifetime cost comparison*	134
Table 52:	Normalized scorecard result	134
Table 53:	Case 1 – 3MW turbines, 630MW wind farm	135
Table 54:	Case 1 – 2MW turbines, 420MW wind farm	135
Table 55:	Case 1 – 1MW turbines, 210MW wind farm	136
Table 56:	Case 2 – 3MW turbines, 315MW wind farm	136
Table 57:	Case 2 – 2MW turbines, 210MW wind farm	136
Table 58:	Case 2 – 1MW turbines, 105MW wind farm	137
Table 59:	Case 3 – 3MW turbines, 210MW wind farm	137
Table 60:	Case 3 – 2MW turbines, 140MW wind farm	137
Table 61:	Case 3 – 1MW turbines, 70MW wind farm	138
Table 62:	Case 4 – 3MW turbines, 105MW wind farm	138
Table 63:	Case 4 – 2MW turbines, 70MW wind farm	138
Table 64:	Case 4 – 1MW turbines, 35MW wind farm	139
Table 65:	Case 5 – 3MW turbines, 630MW wind farm	139
Table 66:	Case 5 – 2MW turbines, 420MW wind farm	140
Table 67:	Case 5 – 1MW turbines, 210MW wind farm	140
Table 68:	Case 6 – 3MW turbines, 315MW wind farm	140
Table 69:	Case 6 – 2MW turbines, 210MW wind farm	141
Table 70:	Case 6 – 1MW turbines, 105MW wind farm	141
Table 71:	Case 7 – 3MW turbines, 210MW wind farm	141
Table 72:	Case 7 – 2MW turbines, 140MW wind farm	142
Table 73:	Case 7 – 1MW turbines, 70MW wind farm	142
Table 74:	Case 8 – 3MW turbines, 105MW wind farm	142
Table 75:	Case 8 – 2MW turbines, 70MW wind farm.	143
Table 76:	Case 8 – 1MW turbines, 35MW wind farm.	143
Table 77:	Reference Failure Scenario – the effect of Farm Age	144
Table 78:	High Gearbox Failure Scenario – the effect of Farm Age	144
Table 79:	High Blade Failure Scenario – the effect of Farm Age	145
Table 80:	High Generator Failure Scenario – the effect of Farm Age.	145
Table 81:	Reference Failure Scenario – the effect of Farm Age	
Table 82:	High Gearbox Failure Scenario – the effect of Farm Age	146
Table 83:	High Blade Failure Scenario – the effect of Farm Age	147
Table 84:	High Generator Failure Scenario – the effect of Farm Age	147



An alternative to full repowering could be to simply replace the worn-out machines, without the full potential of repowering. This is often referred to as partial repowering, where selected turbines are replaced, or key components overhauled to extend the life of the asset. According to NREL, a partial repowering approach where the rotor and drivetrain are replaced can yield a 30 to 37% increase in the net cash flow, at a cost 15% lower than a greenfield project and 10% lower than a repowered project.

2.2.2. European Repowering Market

While life extension may delay the onset of the "Repowering Era", it is imminent in northern Europe. Upon reaching the operational lifespan of the asset of 25 years, turbines will either be decommissioned, life extended, or repowered (full or partial). Repowering may even be considered within the viable lifespan of the turbine, depending on the cost-benefit ratio of the project. The repowering landscape resulting from an early (20 year) and late (30 year) repowering scenario is depicted in Figure 58 for the EU-27/28 countries.

While the first instances of repowering in the northern European market focused on the replacement of sub-MW turbines, which often times were obsolete, of poor reliability and efficiency, the wind market today is looking at a much larger scale of repowering as established market see their assets passing the 15 year of operation mark. A good example is Germany's central registers, which corroborates this repowering trend.

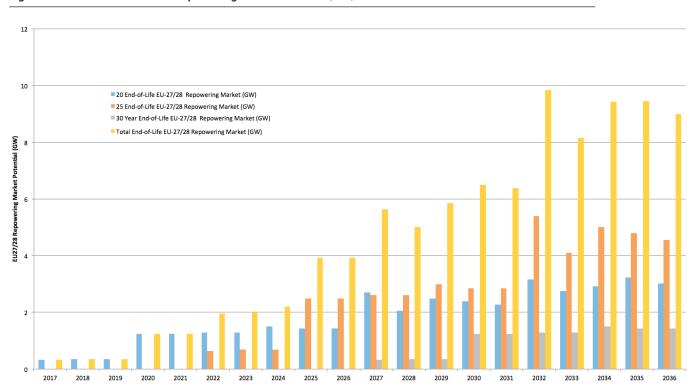
Northern Europe, meanwhile, will rely on offshore capacity for 34% of its growth and repowering 16%. (Lee, A., 2017)

2.2.2.1. Germany

Prior to the EEG 2014 revision, developers could benefit from a bonus of 0.49c/kWh in addition to its degressive feed -in tariff (8.9c/kWh – 0.4%/quarter). Since August 2014, Germany's blueprint for growth now excludes repowering capacity, making for a more difficult business case to repowering investors.

Germany's central wind turbine register is also an interesting database which resulted from the 2014

Figure 58: Cumulative EU-27/28 Repowering Market Potential (GW)





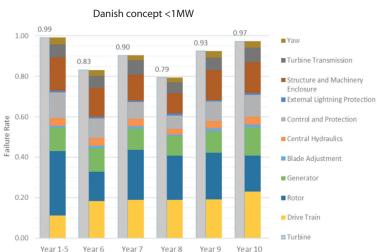
Type A - Danish Concept

Data for the <1MW Danish Concept machines in Figure 72 and Figure 73 shows that the failure rate decreases in the post-warranty period, which indicates that the majority of issues are covered within the warranty period, especially, especially failures in the Rotor System. In year 6, MTTR decreases as well as failure rate, indicating both fewer and less severe failures. However, for subsequent years 7 and 8, MTTR lengthens mainly because of more severe and time-consuming repairs caused by the Drive Train System.

Figure 72 and Figure 73 also show that the Danish Concept is a robust technology with a relatively low failure rate and MTTR. It is interesting to note that the Drive Train System, which has a low failure rate for the first five years, is doubling its failure rate for year 6 and keeps a stable rate at around 0.2 failures per year after the 6th year. Although such a failure rate in the Drive Train System is not unusual, MTTR is by far the most important, reaching up to 4.8 days in year 8. Fixed speed operation of this technology causes high torque as well as fatigue loads on the Drive Train system as detailed in Section 3.1.1.1, which explains the increasing fatigue-induced failures with longer repair times due to their catastrophic failure mode.

These early wind turbines were typically installed without a power converter. This means that they were

Figure 72: Failure Rate of <1MW Danish Concept Turbines



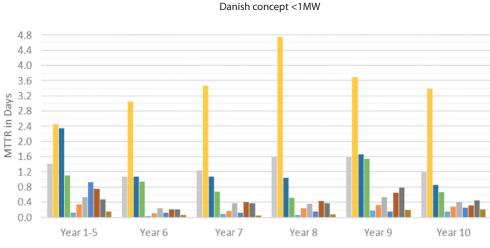
Source: WEBS, 2017

more susceptible to local grid conditions. This effect can explain the high Transmission System failure rates recorded for Danish Concept turbines, while variable resistance turbines experience a lower failure by regulating power fluctuations through power electronics.

3.2.3 Type B - Variable Resistance

Analysis of the trends observed for the <1MW and ≥1MW Variable Resistance turbines documents the initial reliability problems encountered while increasing the turbine size and capacity. As shown in Figure 74

Figure 73: MTTR of <1MW Danish Concept Turbines



Source: WEBS, 2017

SAMPLE PAGE



Methodology

Wind Energy Update's (WEU) O&M Report 2017 responds to the evolving onshore wind O&M industry, representing over four months of primary and secondary research.

At the core of WEU's research process is a multidisciplinary team, in-depth research and constant analysis of the changing landscape of the onshore wind sector, identifying:

- Key industry trends
- Challenges and opportunities currently facing wind industry executives
- Shifting O&M practices
- The maturing presence of CMS
- The growth of retrofit and O&M solutions
- The emergence of repowering
- An O&M strategy outlook, and scorecards

The methodological approaches adopted in this report have been framed by the pursuit to meet the information needs outlined in the original in-depth industry interviews. The 2017 edition delves deeper in the after-market owner/operators options and strategies throughout the lifecycle of their asset, providing an outlook on the repowering potential of key markets in Europe and the US.

Market Data: Data has been collated from a combination of proprietary and published sources, and

verified and analyzed by our expert authors to provide the most comprehensive, up-to-date and digestible facts and figures on market sizing and trends, company share and O&M market sizing.

WEU Onshore O&M Survey (March 2017): Targeted stakeholders across the O&M space providing unparalleled insight into project and component level reliability experiences, downtime rates and failure causes, maintenance strategy trends and monitoring system deployment rates. Information is also filtered by location and company type adding exceptional nuance to the analysis.

Quantitative Analysis

WEBS: Wind Energy Benchmarking Services provided the detailed failure rate and performance data utilised in the report analysis.

CMS Wind: Provided Comments on the CMS systems chapter.

Secondary Sources: Additional analysis includes secondary research conducted by our expert analysts. A comprehensive review of industry and academic journals, conference presentations, online publications, news articles, government policy documents, company press releases, and proprietary literature and materials providing a strong foundation from which to contextualize the report findings and highlight points of corroboration and departure. Where applicable, all secondary research sources are appropriately cited within the report.



Expert Knowledge:

This report has been researched and written by a team of highly-qualified and impartial industry experts and reviewed by highly-regarded industry specialists to ensure that only the highest quality and most relevant information is published.

Learn more about each aspect of the methodology...

Contact Louis Vye at: lvye@windenergyupdate.com



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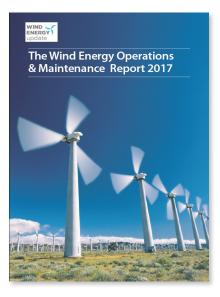
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