



# Oracle BI Cloud Service Sales Analytics Accelerator

## Solution Overview

Crush your numbers with eVerge's Sales Analytics Accelerator. Go beyond basic pipeline analytics and get a complete view of your sales organization with analytics on data from multiple sources. Deliver actionable insights, and leverage some of the deepest and most advanced capabilities including historical trending and predictive pattern analysis.

## Solution Benefits

Our Sales Analytics Accelerator is built in Oracle BICS and is source-system independent to accelerate your time to metrics that matter, including the ability to:

- Gain insight into causes of bottlenecks, including stage history and aging
- Increase average deal size with predictive models
- Empower each sales rep to track and improve their own performance
- Analyze the pipeline to determine actions required to meet sales targets
- Deliver actionable analytics to increase effectiveness and shorten cycles
- Monitor competitive win rates and corresponding key performance metrics
- Improve accuracy of sales forecasts and ability to meet sales quotas
- Improve close rates by comparing historical performance across leads, pipeline and orders

## The eVerge Group Difference

We deliver integrated, enterprise-grade sales analytics coupled with consumer-grade ease-of-use, delivered in a fraction of the time required by other solutions. Plus, you will also benefit from cross-source analysis with data from CRMs, marketing automation applications, ERP systems, spreadsheets and other data sources.

## About Us

Oracle Platinum Partner and 2015 Partner of the Year eVerge Group has been implementing cloud and on-premise business intelligence solutions for a variety of organizations for more than 20 years.

