

CASE STUDY: Nair & Co LLC



On 1 January 2020, Nair & Co LLC merged with PK Wong & Associates, forming a full-service law firm named PK Wong & Nair LLC.

Together, the firms have a diverse client base and expertise in a myriad of areas of law with transactions taking place in Singapore as well as in the Asia-Pacific region, Australasia and other parts of the world.

The firm maintains an abiding commitment to providing real, practical solutions to a diverse range of clients dealing with matters at all levels of legal complexity.

Nair & Co LLC was founded by Mr Suresh Nair in August 2017. The firm specialised in commercial litigation and dispute resolution. The firm regularly appeared among the top ranks in various legal publications and maintained a strong presence in the area of dispute resolution.

LEGAL EXPERTISE

Prior to the merger, the clientele at Nair & Co LLC ranged from small businesses to large multinational corporations and financial institutions, international law firms and shareholders dealing with boardroom disputes.

Their dispute lawyers have acted as counsel in landmark cases in a wide variety of areas including private banking, commodities trading, cross-border schemes of arrangement, clawback claims in liquidation, securities regulation, and in construction and torts.

With their clients increasingly embracing digitalisation in their business operations, Nair & Co LLC has also moved to develop in-depth expertise in digital and data protection law in order to better support clients in their forays into cyberspace.

ON LEGAL TECHNOLOGY: WHERE ARE THEY NOW AND WHAT'S NEXT?

The firm has a vested interest in legal technology. They decided early on that technology was a vital element, it was an important strategy to pursue in order to remain competitive.

A few years ago, it was not possible to access large volumes of documents on the go. Cloud storage has made it possible for the team to be responsive wherever they were in the world. A real game changer to their operations.

For Nair & Co LLC, it was not just about having a large legal database, but ensuring that those databases are accompanied by search algorithms or engines that can produce useful search results.

One of the challenges that they often face is being met with novel points of law or new arguments in court. Very often, this requires legal research in other jurisdiction where the point may have been argued before.

Good access to legal resources, including Lexis Advance, was essential for this.

Moving forward, as coding improves and as coding engineers develop a better understanding of the needs of the legal industry, they can see that discovery platforms will become cheaper and perhaps more widespread in use.

WHY LEXIS® ADVANCE?

Lexis Advance has a wide legal database, putting jurisdictions like Hong Kong, and the U.K. at their fingertips. Some of this is publicly available, but to Nair & Co LLC, the ability to access all of these jurisdictions on a single platform is very useful.

It helped them to save time, as instead of going to multiple websites to understand each jurisdiction, they can do it under a single platform.

Key features such as the Lexis Advance search (red search box), and the colour coding ribbon (search term map) for search results have greatly benefitted them in their work.

“Lexis Advance has a wide legal database, we could access jurisdiction in Hong Kong, and U.K. We knew that these were publicly available, but the ability to search all jurisdictions on a single platform was something that we thought could help us be more efficient.”

To find out more, please visit <http://info.lexisnexis.com.sg/LexisAdvance> for more information.

For further enquiries, do reach out to us via myLN@lexisnexis.com.

The following case study was conducted in 2019, and is a representation of the customer experience at the time.